

# JOB OFFER

Manager – Sales & Marketing





## 1. Job Offer: Manager – Sales & Marketing

The candidate will be responsible for achieving Business Volume for Automated Storage & Retrieval Systems, Mini-Load Systems, Conveyor Systems and peripheral automated solutions.

He should have the basic knowledge of storage and material handling systems in intra-logistics domain. He should be good in customer handling and convincing skills. Experience in project selling will be preferred.

### 1.1 Main Tasks

- Achieve Business Objectives.
- Business Development
- Working Capital Management
- Deepening Customer relationships – focus on specific segments

## 2 Requirements

The person should have following competencies

- Result oriented
- Analytical abilities
- Networking abilities
- Good communication skills

### 2.1 Education

- Degree in Engineering with MBA (Sales & Marketing)

### 2.2 Profile

- Minimum 2-3 years of experience in project selling or selling in storage/material handling systems
- Detail oriented, professional attitude, reliable and good communication skills
- Effectively managing key accounts / Customer relationship management
- Ability to give presentations to customer top management effectively

Send your application to [hr@godreiconsoveyo.com](mailto:hr@godreiconsoveyo.com), with the reference “Manager – Sales & Marketing” on the subject.